

<b>Title: RFP2-Wave 2 Informational Webinar</b>	<b>Contents</b>
<b>Date: Friday, December 20, 2019</b>	Agenda
<b>Time: 12:00pm – 1:00 pm PDT</b>	Work Force Development
<b>Forum: Zoom Pro – Conference Call</b>	
<b>Objective: Informational Webinar on the RFP process</b>	

**QUESTIONS & ANSWERS**

ITEM #	NAME/ORG	QUESTION	ANSWER
1	IndusIntel	Is the RFP targeted for training institute’s participation or technology companies also can participate?	All companies can participate in this project call provided they meet the guidelines and address the areas of interest that are provided in the RFP solicitation document.
2	E Reinfurt	Are community colleges encouraged to submit	Everyone is encouraged to review the ‘Areas of Interest’ and determine whether their offering aligns with the institute’s defined priorities. Priority will be given to white papers submitted that align most directly with the stated intent of the project call.
3	Skudapa	Can you make the slides of the webinar available?	The slides are available on the CESMII website – <a href="http://www.cesmii.org/resources">www.cesmii.org/resources</a>
4	Robynn	What set aside distribution has been established for WBE (Women-Based Enterprise) and MBE (Minority-Based Enterprise) firms?	The WBE and MBE will be taken into consideration during the review process.
5	IndusIntel	Can you please provide any additional guidance about the focus areas and whether multiple areas can be included in a proposal?	Respondents are encouraged to submit white papers on any relevant areas of interest outlined in the RFP document. Submissions to multiple areas are welcome.
6		Can you provide additional guidance on partnerships required?	Your RMC can help you find the appropriate partner for your project. There are no specific guidelines as to the type of partner. However, do remember that there is a required 1:1 dollar cost share, for every \$1 of CESMII funding you and your partners will be required to match.
7		Are letters of commitment from partners required in the full proposal or at the white paper stage?	Letters of commitment (LOC) will only be required for the full proposal. All white papers should be approximately 4 pages in length and are to convey the idea and scope for the project. Should your white paper be chosen, you will be required to submit a full proposal which will need to include LOC from your partners.
8		Is there a way to submit interest in teaming if we do not have an industry partner yet?	Yes, the white paper is to convey the idea and scope for this project. You can state the industry type of partner you are approaching. If you need help finding a partner, please contact your RMC director.
9		Can IP provision be included in the whitepapers or full proposals?	IP provisions are not required with the white paper submissions. They will be part of the full proposal submissions and subsequent, follow-on negotiations.
10		What if I have questions after this webinar?	Please submit all questions to <a href="mailto:roadmapprojects.info@cesmii.org">roadmapprojects.info@cesmii.org</a> . All answers will be posted to our website, <a href="http://www.cesmii.org/resources/">www.cesmii.org/resources/</a>
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