CESMII
THE SMART MANUFACTURING INSTITUTE

MEMBERSHIP
PACKAGES

ACCELERATING THE DEMOCRATIZATION OF
SMART MANUFACTURING

MEMBERSHIP

Smart Manufacturing benefits organizations
of all sizes and types:

· Better manufacturing capacity utilization
· Lower production cost and improve on-time delivery
· Improve visibility into production
· Supply chain agility
· Improved manufacturing sustainability

The reasons are many, but the challenge remains:
How do we accelerate our SM journey, in a manner that fits our
current and long-term needs, goals and growth projections?

At CESMII, we have the education, technology and ecosystem to enable your specific SM goals. Our membership is diverse, including manufacturers, system integrators, technology providers, machine builders and academia.

Our three-tier membership system is based on your level of engagement, and the size and type of organization, offering you access to:

· a world-class, mission-critical Smart Manufacturing platform
· a growing library of SM Profiles (equipment & process information models)
· a marketplace of SM Apps and Tools
· a SM Profile Designer tool
· a SM Knowledge Portal to educate your organization
· the world's leading SM innovation ecosystem to fast-track your innovation process

This tiered model allows our members to find the level and benefits that best suit their needs and organizational goals.

Tier 1: Engage

In this level, you can leverage and deploy all of CESMII's capabilities and benefits (technology, education and ecosystem).

Tier 2: Innovate

This level provides all the benefits of a Tier 1 membership, plus the opportunity to secure funding for a single project.

Tier 3: Lead

Our highest level and most robust level, Tier 3 includes all that is offered in Tier 1, plus funding for multiple projects, as well as the opportunity to participate as a board director.

	Tier 1 - Engage	Tier 2 - Innovate	Tier 3 - Lead	
	Leverage & deploy CESMII capabilities[1]	Leverage & deploy CESMII capabilities Benefit from single project funding	Leverage & deploy CESMII capabilities Benefit from multiple project funding Participate as a Board Director	*Note: Membership tiers can be upgraded within yearly contract at a pro rated cost.
	CESMII Membership Annual Fees			**Credit for paid services[2]**
Multi-Site Manufacturer Corporate/HQ				
<$350M	$2,000	$4,000	$10,000	($2,000)
$350M to $1B	$6,000	$12,000	$17,500	($3,000)
$1B to $5B	$8,000	$16,000	$25,000	($4,000)
$5B to $10B	$10,000	$20,000	$50,000	($5,000)
$10B to $25B	$12,500	$25,000	$50,000	($6,250)
>$25B	$15,000	$25,000	$50,000	($7,500)
Manufacturer Site				
<$100M	$1,000	$2,000	$10,000	($1,000)
$100M to $350M	$2,000	$4,000	$10,000	($2,000)
>$350M	$5,000	$10,000	$10,000	($2,500)
Machine Builder				
<$100M	$1,000	$2,000	$10,000	($1,000)
$100M to $350M	$2,000	$4,000	$10,000	($2,000)
>$350M	$4,000	$10,000	$10,000	($2,500)
System Integrator				
<50 people	$1,000	$4,000	$10,000	($1,000)
51 to 250 people	$2,000	$4,000	$10,000	($1,000)
>250 people	$4,000	$8,000	$10,000	($2,000)
Technology Provider				
<100 people	$2,000	$4,000	$10,000	n/a
100 to 499 people	$5,000	$10,000	$25,000	n/a
>500	$10,000	$25,000	$50,000	n/a
Consultant				
<100 people	$2,000	$4,000	$10,000	n/a
100 to 499 people	$5,000	$10,000	$25,000	n/a
>500	$10,000	$25,000	$50,000	n/a

	Tier 1 - Engage	Tier 2 - Innovate	Tier 3 - Lead	
	Leverage & deploy CESMII capabilities[1]	Leverage & deploy CESMII capabilities Benefit from single project funding	Leverage & deploy CESMII capabilities Benefit from multiple project funding Participate as a Board Director	*** Note:** Membership tiers can be upgraded within yearly contract at a pro rated cost.
	CESMII Membership Annual Fees			**Credit for paid services[2]**
Non-profits & Academia				
Non-Profits (> 100 employees)	$12,500	$25,000	$50,000	($6,250)
Universities and Colleges (Excludes community colleges)	$12,500	$25,000	$50,000	($6,250)
Cost-Share ("CS") Payment Option	$5,000 cash and $20,000 CS	$10,000 cash and $40,000 CS	$25,000 cash and $70,000 CS	($2,500)
Community Colleges	$2,000	$4,000	$10,000	($2,000)
Cost-Share ("CS") Payment Option	No cash and $5,000 CS	No cash and $10,000 CS	n/a	n/a
Authorized MEP partners or Small Non-Profits				
(< 100 employees)	$2,000	$4,000	$10,000	($2,000)
Government Labs & FFRDC's				
Must be approved by CEO to have intrinsic strategic value to CESMII	free	free + cost share for projects	n/a	n/a
Observer[3]				
Mfg, Machine Builder, SI, vendor, or consultant	$1,000	n/a	n/a	n/a
Academia (excluding Community Colleges) or Non-Profits (> 100 employees)	$1,000	n/a	n/a	n/a
Authorized MEP partners or Small Non-Profits (eligibility <100 employees), Community Colleges, Government Labs and FFRDC's	free	n/a	n/a	n/a

[1] **CESMII capabilities available to membership tiers 1 (excludes Observer level), 2, and 3 include:** Technology & IP Access, access to Member Knowledge Portal, access to SM Innovation Platform™ (SMIP) and SM Profile Designer™, access to a trial SMIP license for internal use (R&D testing & evaluation) and non-production purposes, access to the SM Marketplace™, Consulting Services, Roadmapping Service, participation in all CESMII Events and Activities, ability to be considered for a seat on a Standing Committee, participation in Affinity Groups, and access to Newsletter and webcasts.

[2] **Paid services include:** Education/Training/Consulting Services, SM Innovation Platform™ (SMIP) Annual Subscription, SM Learning System™ (SMLS) Purchase, and all SM Marketplace™ purchases. Paid services credits must be spent within current membership year.

[3] **CESMII capabilities available to Observer level of membership are limited to:** Participation in all CESMII Events and Activities, participation in Affinity Groups, access to Member Knowledge Portal, and access to Newsletter and webcasts.

CESMII
THE SMART MANUFACTURING INSTITUTE

(888) 720-8096
Email: info@cesmii.org
Web: cesmii.org